

ADVANCED

BUSINESS EQUIPMENT

Sales Account Executive – SAE for Asheville

Advanced Business Equipment is seeking career minded individuals to join our expanding branch in Asheville, NC. This career opportunity provides qualified candidates with a structured training program in order to learn how to best serve our current customers and expand our business. Advanced Business Equipment has been providing technology solutions for over 35 years. As an independent, locally owned organization, ABE is able to help businesses throughout the Upstate with a unique combination of hardware, software and IT services.

The qualifications for this career opportunity include professionalism, integrity, a willingness to learn and a dedication to provide the best customer service in our industry. Advanced Business Equipment is a diverse technology company and is able to offer solutions to every business enterprise. By joining the ABE team in the role of an SAE, you will learn all aspects of our company; will work with businesses small and large in our community; provide a valuable technology resource to our customers.

In addition to continuous learning, the SAE will provide on-going account management for our current customer base, prospect continuously for new sales opportunities, and meet sales objectives of the company. A strong work ethic, positive attitude and a consultative sales approach are a must for this position. Previous experience with technology sales or support, CRM systems, and MS Office applications are helpful.

New Sales Account Executives will be compensated with a competitive base salary and commission program.

ABE offers other benefits including company health insurance, 401K/profit sharing, paid time off, mileage reimbursement, cell phone and laptop.

If you have a desire to become a career business professional with a well-established technology leader, this may be the opportunity for you.

Please send your resume to careers@abecarolina.com

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